

Retail Sales and Design job opening | Coralville

Randy's is seeking a full-time retail sales and design professional in our Coralville location. If you are looking for a fast-paced and rewarding career with the market leader in the flooring industry, we would love to hear from you. Flexible schedule that will require some nights and weekends.

Qualifications:

- Excellent verbal communication skills
- Detail oriented with good time management skills capable of overseeing multiple projects at once.
- Interest in current design trends, products, and sharing knowledge and understating with customers
- Mechanical aptitude or ability to learn detailed product specifications and applications
- Positive attitude and willingness to develop new skills
- Career oriented and motivated

Responsibilities:

- Sale of flooring and window treatments and all associated products
- Plan and execute all sales activities
- Schedule client meetings, estimating, installation set-up, and post install follow up
- Build and maintain relationships with new and existing clients
- Provide excellent customer service before and after point of sale
- Maintain a working knowledge of products and appropriate applications, sales, and promotions
- Participation in events and trade shows representing Randy's Flooring

Experience & Education:

- 1+ years sales experience in a retail environment
- Associates Degree or equivalent work experience
- Construction experience preferred
- Interior design or decorating background a plus

Benefits:

- Employee sponsored health insurance plan

- Competitive 1st year guaranteed salary with incentives
- Excellent commission structure
- Flexible schedule
- Store and vendor incentives/spiffs
- ESOP (Employee Stock Ownership Plan)
- 401k with employer contribution after first year
- Flex Spending/Dependent Care

Apply At:

<https://www.randysflooring.com/job-opportunities>